



Alumni Talk

on

**“Exploring the Next Wave of Banking Opportunities:
Technology, Trust, and Transformation”**

Conducted on 25th September 2024

REVA Business School

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Program Outcomes	
PO4 - Business Environment Ability to understand, analyze and communicate global, economic, legal, and ethical aspects of business.	

Brochure/Circular



REVA Business School

in association with REVA University Alumni Association
Organises Alumni Talk on

Exploring the Next Wave of Banking Opportunities: Technology, Trust, & Transformation



Mr. Darshan K. M.

Alumni - REVA Business School
Relationship Manager, ICICI Bank, Bengaluru

Date: September 25, 2024 | **Time:** 11:00 AM to 12:00 Noon

Venue: Chanakya Auditorium

Resource person details

Darshan K M

Education:

Masters of Business Administration
(Finance & Marketing)
REVA Business School
2019-21

Professional Experience:

- ICICI Bank, Bangalore Relationship Manager - Mar 2021 - Present
- Developing and maintaining proactive, long-term relationships with internal and external stakeholders.
- Serving as the escalation point for support service issues, ensuring swift resolution.
- Collaborating directly with clients to address concerns and fulfill their needs.
- Explain financial services clearly and effectively to clients.
- Enhancing customer engagement and satisfaction through exceptional service.
- Managing clients' investment portfolios to drive their financial success.

- Ranked among the top 50 employees in Karnataka for the Golden Eagles category in FY 2023 - 2024.

Certified Courses:

- Introduction to Business Analysis: Communicating with Data
- Excel Skills for Business: Essentials
- Marketing in the Digital World
- Integrated Marketing Management
- Introduction to Critical Thinking and Logic
- Product and Brand management
- Corporate Business tools

Achievements:

- Best Outgoing Student of B. Com 2019
- Gold medalist in MBA 2021

Professional Skills:

- Client Collaboration
- Relationship Management
- Financial Advisory
- Customer Engagement
- Time Management

Report**Welcome Address:**

A brief welcome address and Profile reading was done by Ms. Lakshmi Priya from 2nd semester MBA at 11.00 am.

Introduction and Acknowledgments:

At 11.00 am, Mr. Darshan initiated the session by introducing himself to the students and gave a brief introduction about the session.

Session commenced from 11.00 am:

Mr. Darshan began his session by sharing his job profile and personal journey, recounting how a boy from a village nurtured a dream to join REVA University and worked diligently to make it a reality. He expressed pride in being both a student and an alumnus of REVA.

He then shifted focus to the banking sector, discussing how innovation is transforming the industry. He explained how various transactions are managed and how banks engage with different types of customers. Mr. Darshan also addressed the growing concern of cybercrimes, offering advice on how to stay vigilant and avoid sharing confidential information, along with practical solutions to mitigate such risks.

In addition, he highlighted the various career opportunities available in the banking sector and encouraged students to explore these avenues for building a successful career.

In conclusion, Mr. Darshan expressed his gratitude to Dr. Shubha ma'am and all the faculty members for their unwavering support, guidance, encouragement, and motivation throughout the students' academic journey.

Q&A session:

- ✓ How can banking frauds could be avoided?
- ✓ Why did you choose banking sector?

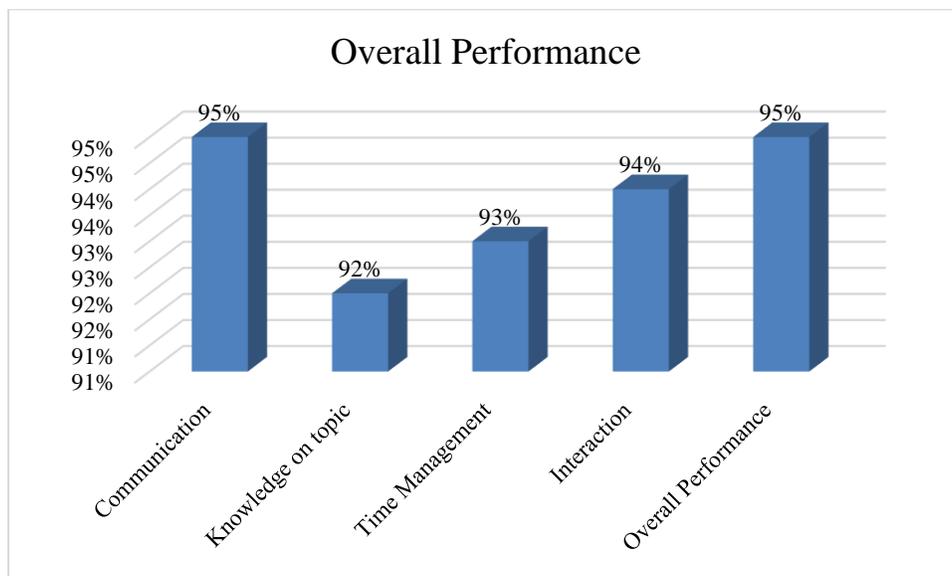
Vote of Thanks:

A vote of thanks was extended, marking the conclusion of the session at 12.00 noon.

Attendance

Collected as Hardcopy. 191 students and 06 faculty members have attended the program.

Feedback



Comments

Well Presented and Good Communication

It was a nice interactive session

Overall it was good.

Good

Good

Overall good

Insightful and more productive discussion

Nothing , the session is awesome

Overall good

No suggestion

Good

It was good

Overall, their expertise and clarity in presenting complex topics provided valuable perspectives for navigating the future of banking.

All good

Excellent class

session was really good and interactive

It was fantastic

Good

No suggestions

It was a great session

Good

Good

The Content was understandable and useful. And it was engaging.

It was good and interacting session

Should have told how he ended up in that post.

Super

Interactive and informative

Excellent and precious alumni talk.

Good

He was very good at holding the attention of the audience. He also addressed students about customer relationship and trust, patience, consistency in maintaining relationships, AI and new trends

It was good information to students

It was good

Alumni talk was very good

Actions Taken Report

Since overall feedback was good, no action is required for improvement.

Finance Report (Budget and expenditures incurred)

Nil

Photos:







Alumni Vertical Head
REVA Business School

Dean
REVA Business School